

**RAW LAND**  
PROPERTY INFORMATION SHEET

**Contact Information**

Agent/Owner's Last Name:      First Name:      Phone Number:      Alt #:      Fax Number:      E-mail:  
# Partners:      Seller Contact is Decision Maker: Yes No

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**Property Information**

Address:      City:      State:      County:      Zip:  
Acres:      Usable Acreage:      Current Zoning:      Highway/Road Access: Yes No      Road frontage # ft:  
Water Frontage # Acres:      Wooded/Wetland Acreage:      Flood zone: Yes No      Proximity of Utilities & Sewer:  
Type of Area: Low Income Medium Income High Income  
Property Listed: No (Yes Time on Market:      )      How Long Owned:      Motivation:

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**Financials**

Asking Price:      \$      Price per Acre/SqFt:      How Owner Chose Price:  
Market Value (AS IS - Unimproved):      \$      How & Who Determined:      LTV:  
After Entitled Value:      \$      How & Who Determined:      LTV:  
After Developed Value (Horizontal):      \$      How & Who Determined:      LTV:  
After Developed Value (Vertical):      \$      How & Who Determined:      LTV:

Mortgage Balance      Monthly Payment      Amount in Arrears (If Delinquent)

1 <sup>st</sup> \$	\$	\$
2 <sup>nd</sup> \$	\$	\$
3 <sup>rd</sup> \$	\$	\$

In Foreclosure: No (Yes Sale Date:      )      Bankruptcy Filed: No (Yes Type:      )  
Seller Financing: No (Yes Terms:      )      Joint Venture: Yes No

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**Project Information**

Current Zoning/Use:      Highest & Best Use:      Government Receptive: No Somewhat Very  
Entitlement Costs:      Time (mo):      Construction Costs: \$      Time (mo):  
Land/assets that can be sold off immediately:      Total Value: \$  
Environmental Issues/Requirements:  
Describe the Real Estate market, economy and other relevant information (Include sources):  
Describe nearby development projects: New, under development, planned (check w/ planning dept):  
What size lots/parcels are in most demand? What type of product(s) are in most demand?  
Proposed exit strategies for this property:  
Additional Comments: